

NOVOMATIC announces new distribution partner for the Philippine market

NOVOMATIC AG announces the signing of a contract that confirms Tecnet Asia as an official distributor for the Group's products in the Philippines, as of June 1st.

Gumpoldskirchen, July 3rd, 2023 – NOVOMATIC AG is continuing to develop its footprint throughout the APAC region with top-performing Electronic Table Games installations, award-winning video slots and powerful casino management solutions. With the new distribution and service agreement with local industry expert Tecnet Asia, current and future customers in the Philippine market will find a reliable partner with a proven track record for highest customer satisfaction.

In its role as the official distributor of NOVOMATIC gaming technologies for the Philippines, Tecnet Asia will provide first-class sales and after-sales service, supporting these leading gaming technology products with top expertise and an excellent service infrastructure in one of the region's most important gaming markets.

Tecnet Asia is a Philippine based corporation that was established in 2015 to deliver niche high-end innovative solutions to SME's and the casino industry in the Asia Pacific regions. Tecnet Asia has diverse professional resources providing over 40 years' experience in innovative IT industry, sales casino management, consulting, and technical support services. Today, Tecnet Asia, is based in the Clark Freeport Zone and has an excellent reputation as a full-service and development company that develops and provides innovative technology solutions for casino management systems, server-based gaming platforms & casino products. Aiming to ensure the highest level of client satisfaction and reliable after-sales services, Tecnet serves as the technical support and provides consultancy to its clients in the Asian Region.

Suat Sirin, CEO and Owner of Tecnet Asia, said: "With this new distribution agreement with NOVOMATIC, one of the gaming industries most iconic and globally successful brands, Tecnet looks forward to providing these exciting new products to our present and new customers throughout the Philippines."

Christoph Jeitler, Head of Direct Sales, NOVOMATIC AG, said: "The partnership with Tecnet Asia is another milestone for our strategy to bringing NOVOMATIC gaming equipment back on the map in the Philippine casino market. Tecnet's proven network, along with its technical support capacities and in-depth expertise of the local requirements are the perfect fit to achieve our ambitious targets in the region."

Thomas Schmalzer, VP Global Sales and VP Product Management NOVOMATIC AG, added: "NOVOMATIC gaming technology products already have an excellent history of success in the Philippine market, and I am convinced that our portfolio for 2023 and beyond contains many further player favourites and top-performing solutions for the region."

About NOVOMATIC

The NOVOMATIC AG Group is one of the biggest international producers and operators of gaming technologies and employs around 23,900 staff worldwide. Founded by entrepreneur Professor Johann F. Graf in 1980, the Group exports high-tech electronic gaming equipment and solutions to about 100 countries and has locations in about 50 countries. The Group operates around 214,000 gaming terminals and video lottery terminals (VLTs) in its about 2,100 plus gaming operations as well as via rental concepts.

Through its numerous international subsidiaries, the NOVOMATIC AG Group is fully active in all segments of the gaming industry and thus offers a diversified Omni-channel product portfolio to its partners and clients around the world. This product range includes land-based gaming products and services, management systems and cash management, Online gaming and social gaming solutions as well as sports betting solutions together with a range of sophisticated ancillary products and services. Find out more at www.novomatic.com

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